**Application & Solicitation Disclosure for MBA Variable Rate Private Education Loan**

### Loan Interest Rate & Fees

#### Your starting interest rate

- **will be between 6.240% and 13.970%**
- After the starting rate is set, your rate will then vary with the market.

#### Your Starting Interest Rate (upon approval)

The starting interest rate you pay will be determined after you apply. It will be based on your credit history and other factors (cosigner credit, chosen repayment option, etc.). If approved, we will notify you of the rate you qualify for within the selected range.

#### Your Interest Rate during the Life of the Loan

**Your rate is variable.** This means that your rate could move lower or higher than the rates on this form. The variable rate is based upon the 30-day average Secured Overnight Financing Rate (SOFR) (as published by the Federal Reserve of New York). For more information on this rate, see the Reference Notes.

Although the interest rate will vary after you are approved, it will never exceed 17.95% (the maximum allowable for this loan).

### Loan Fees

- **Application Fee:** $0
- **Origination Fee:** The fee that we charge to make this loan is 0%.
- **Loan Guarantee Fee:** 0%
- **Repayment Fee:** 0%
- **Late Charge:** $0
- **Returned Check Charge:** $0.

### Loan Cost Examples

The total amount you will pay for this loan will vary depending upon when you start to repay it. This example provides estimates based upon four (4) different repayment options available to you while enrolled in school.

<table>
<thead>
<tr>
<th>Repayment Option</th>
<th>Amount Provided (Directly to your school)</th>
<th>Interest Rate (Highest possible starting rate)</th>
<th>Loan Term (How long you have to pay off the loan)</th>
<th>Total Paid over 10 years (Includes associated fees)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. DEFER PAYMENTS</td>
<td>$10,000</td>
<td>13.780%</td>
<td>10 years starting after the deferment period</td>
<td>$24,837.71</td>
</tr>
<tr>
<td>Make no payments during the deferment period. Interest will be charged and added to your loan.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2. PAY ONLY THE INTEREST</td>
<td>$10,000</td>
<td>13.920%</td>
<td>10 years starting after the deferment period</td>
<td>$22,054.29</td>
</tr>
<tr>
<td>Make interest payments but defer payments on the principal amount during the deferment period.</td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>3. MAKE FIXED IN-SCHOOL PAYMENTS</td>
<td>$10,000</td>
<td>13.920%</td>
<td>10 years starting after the deferment period</td>
<td>$24,395.08</td>
</tr>
<tr>
<td>Make fixed payments of $25 each month during the deferment period. Unpaid interest will be added to your loan.</td>
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</tr>
<tr>
<td>4. MAKE FULL PAYMENTS</td>
<td>$10,000</td>
<td>13.780%</td>
<td>10 years starting after the final disbursement</td>
<td>$18,473.57</td>
</tr>
<tr>
<td>Pay both the principal and interest amounts while enrolled in school.</td>
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<td></td>
<td></td>
</tr>
</tbody>
</table>

### About this example

Repayment examples 1-3 assume that you remain in school for 2 years and have a 6-month grace period (together, the deferment period) before the loan term begins. Repayment example 4 assumes full payment begins 1 month after full disbursement. All examples are based on the highest rate currently charged and associated fees. Principal and interest repayment terms vary for 5 to 15 years loan terms.
Federal Loan Alternatives

<table>
<thead>
<tr>
<th>Loan Program</th>
<th>Current Interest Rates by Program Type</th>
<th>You may qualify for Federal education loans.</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>DIRECT LOANS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>for Students</td>
<td>5.50% fixed Undergraduate Subsidized</td>
<td></td>
</tr>
<tr>
<td></td>
<td>5.50% fixed Undergraduate Unsubsidized</td>
<td></td>
</tr>
<tr>
<td></td>
<td>7.05% fixed Graduate Unsubsidized</td>
<td></td>
</tr>
<tr>
<td><strong>PLUS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>for Graduate/Professional Students</td>
<td>8.05% fixed Federal Direct PLUS</td>
<td></td>
</tr>
<tr>
<td><strong>PLUS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>for Parents</td>
<td>8.05% fixed Federal Direct PLUS</td>
<td></td>
</tr>
</tbody>
</table>

For additional information, contact your school’s financial aid office or the Department of Education at: StudentAid.gov

Next Steps

1. **Find Out About Other Loan Options**
   Some schools have school-specific student loan benefits and terms not detailed on this form. Contact your school’s financial aid office or visit the Department of Education’s website at: www.federalstudentaid.ed.gov for more information about other loans.

2. **To Apply for this Loan, Complete the Application and the Self-Certification Form.** You may get the certification form from your school’s financial aid office. If you are approved for this loan, the loan terms will be available for 30 days (terms will not change during this period, except as permitted by law and the variable interest rate may change based on the market).

Reference Notes

**Variable Interest Rate**
- Your loan has a variable Interest Rate that is based on a publicly available index, the 30 day average Secured Overnight Financing Rate (SOFR) rounded up to the nearest one hundredth of one percent, which is currently 5.32%. For purposes of calculating your variable rate, the SOFR index may never be less than 0.00%. Your rate will be calculated each month by adding a margin between 6.24% and 13.97% to 30 day average SOFR.
- In the event the 30 day average SOFR is no longer available or has been replaced, you agree that we may select and apply a comparable successor or replacement index to calculate your Interest Rate. We agree to promptly provide you with written notice of any such change. Any such successor or replacement Index will be applied consistent with industry practice, which may also require an adjustment to the margin added to the index.
- The rate will not increase more than once a month and will never exceed 17.95%. The Interest rate can never be less than 0.00%.
- If the Interest Rate increases your monthly payments will be higher.
- Interest Rates are typically higher without a co-signer.

**Autopay Discount**
- If you make monthly principal and interest payments by an automatic, monthly deduction from a savings or checking account, the Variable Rate will be reduced by one quarter of one percent (0.25%) for so long as you continue to make such automatic, electronic monthly payments. This benefit is suspended during periods of deferment and forbearance.

**Prepayments**
- You always have the option to make payments ahead of schedule without penalty. By making payments ahead of schedule, you can reduce the total cost of your loan.

**Borrower Eligibility Criteria**
- Must be at the age of majority or older in state of residence at the time of loan application, otherwise a cosigner is required.
- Must be enrolled at least half-time in a degree granting program at an eligible institution.
- Must reside in a state in which SoFi is authorized to lend.

**Cosigner Eligibility Criteria**
- A cosigner is not required for U.S. citizens or permanent residents, but one may help borrowers qualify for a lower interest rate.
- Must be at the age of majority or older at the time of loan application.

**Bankruptcy Limitations**
- If you file for bankruptcy after this loan disburses, you may still be required to pay back this loan.

**For Students Attending School in Virginia**
- Private education loans are one tool that students use to finance their education. Your lender and your institution’s Financial Aid Office provide assistance with eligibility for the loans. For borrowers who have existing private education loans, Virginia has a Student Loan Advocate to assist borrowers who are struggling with repayment. You can contact the Student Loan Advocate at: State Council of Higher Education for Virginia, James Monroe Building, 10th Floor, 101 N. 14th Street,
Richmond, VA 23219; studentloan@schev.edu; 804-786-2832. In addition, resources for prospective and current private education loan borrowers are available online at schev.edu/privateloan.

More information about loan eligibility and repayment deferral or forbearance options is available in your loan agreement.